

Exit Planning & Go-To-Market Process Timeline

Typical phase durations for a Blue Sky engagement, from first valuation through closing.

Blue Sky Advisory Services

blueskyexitplanning.com

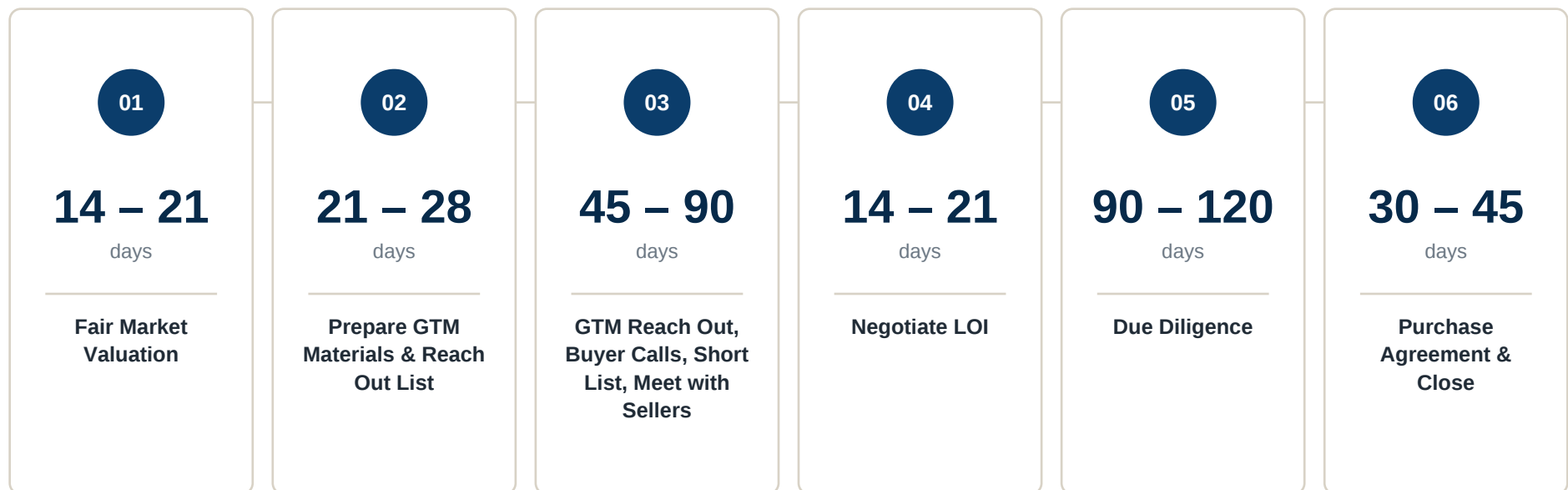
BEFORE GOING TO MARKET · OPTIONAL

Exit Planning

Building value and readiness ahead of a sale. Not all clients opt into this phase.

6 – 36 months

THE TRANSACTION · SIX PHASES



TOTAL TRANSACTION TIMELINE

Phases 01 through 06, excluding the optional Exit Planning phase.

Ranges are typical and vary with deal size, industry, and buyer interest.

214 – 325 days

roughly 7 – 11 months